

**SELLING UNITS ARE RESPONSIBLE FOR ALL INFORMATION IN THE 2017 POPCORN SALES GUIDE.**

**go to [www.michiganscouting.org/popcorn](http://www.michiganscouting.org/popcorn)**

<b>ORDERS DUE</b>		OUR PERSON TO PERSON (ON HAND PRODUCT) SALE BEGINS ON September 28th and ends on October 28th 2017. August orders at the discretion of the FSC, but 25% payment is necessary for those units to get additional product. (including chocolate). November orders will be handled on a one-on-one consignment basis. Please contact your FSC for details. Please see your 2017 GUIDE for complete information. (check fsc pages for details in your area.) <b>Units are responsible for all information in the guide, please review.</b>
<b>DISTRIBUTION</b>		
<b>PAYMENTS DUE</b>		
<b>HOLIDAYS</b>		

**Aug-17**

		1	2	3	4	5	1st Online Sales for incentives Begin//End on October 31st 12th <b>PRE-SEASON ORDERS DUE (AUGUST)* by 5 pm</b>  24-26th Distribution of Pre-Season Orders - see your FSC guide for details Take Orders (ONLY) can begin when forms are received at kickoffs statewide.
6	7	8	9	10	11	12	
13	14	15	16	17	18	19	
20	21	22	23	24	25	26	
27	28	29	30	31			

**Sep-17**

					1	2	15th Returns from August Order Due 15th <b>ALL UNITS Payment due 25% of Total August Retail on invoice.</b> 16th 5:00 PM ORDERS DUE Distribution - see your FSC guide for details
3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	

**Oct-17**

1	2	3	4	5	6	7	27th <b>FINAL RETURNS DUE</b> 27th <b>ALL UNITS Payment due 25% of Total September Retail on invoice.</b> 28th 5:00 PM ORDERS DUE//Online sales for incentives ends
8	9	10	11	12	13	14	
15	16	17	18	19	20	21	
22	23	24	25	26	27	28	
29	30	31					

**Nov-17**

			1	2	3	4	9-11th Distribution - All units need to <b>PAY 'BALANCE DUE COUNCIL' BEFORE RECEIVING PRODUCT.</b> Make your payments through BlackPug <b>OR</b> your nearest office and bring a copy of your receipt for the warehouse. <b>OR</b> Bring a postdated check (no later than December 1, 2017) to the warehouse. Please bring a current copy of your invoice along for the warehouse staff. <b>See guide for details.</b>
5	6	7	8	9	10	11	
12	13	14	15	16	17	18	
19	20	21	22	23	24	25	
26	27	28	29	30			

**Dec-17**

					1	2	1st <b>FINAL RECONCILIATION AND PAYMENT DUE - Balance Due Council.</b> 1st <b>Fill-a-sheets due for Disney Drawing.</b>  29th <b>FINAL PRIZE ORDERS DUE!</b> 29th <b>Any unit still owing will be turned over to collection and will lose all patches/prizes if ordered OR 3% of their commission.</b>
3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	
31							

**POST SEASON CONSIGNMENT ORDERS - Contact your FSC for details.**